## Dear Valued Spee Dee Delivery Shipper:

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Companies across the country are facing ongoing challenges in regards to hiring and maintaining quality employees. Spee Dee Delivery, and the transportation industry as a whole, are not immune to these challenges. In an attempt to provide the high level of service our customers have come to expect, we have had to increase recruiting efforts as well as make modifications to wage and benefit packages. As a result of these increased costs, Spee Dee Delivery will adjust parcel and LTL shipping rates effective January 7<sup>th</sup>, 2019. All 2019 rates can be downloaded for viewing on your desktop at www.speedeedelivery.com/rates.html. If you would like a copy emailed to you, send a request to sales@speedeedelivery.com (please include your company name and Spee Dee Delivery shipping account number in the email) or call us at 800-862-5578 and ask for the Sales Department.

### STANDARD SHIPPING ACCOUNTS - Effective 1/7/19

- Base shipping rates will increase 3% on all packages weighing 1-70 lbs. and 7% on all packages weighing 71-150 lbs.
- A rate increase will be applied to Shipment Weight and select Additional Charges
- Introduction of a new à la carte pickup menu (options and pricing listed below). These options allow existing customers to select a weekly pickup frequency based on their shipping needs. Customers utilizing the current traditional 5 day pickup schedule are not required to make a change; however, customers that are interested in a flexible pickup schedule now have options. Shippers that choose an alternative to the traditional option must predetermine the scheduled days with Spee Dee Delivery (cannot vary week to week). Please contact our Sales Department if your company is interested in switching from our traditional pickup schedule to an alternate frequency listed below.
- Weekly Service Charge spend threshold will increase to \$50.00 (see below)
- Weekly Service Charge for the traditional weekly pickup service will increase to \$10.00 / \$14.00 (based on shipping spend - see below)

WEEKLY SERVICE CHARGE FOR SCHEDULED PICKUPS			
WEEKLY BILLING TOTAL	1-2 DAYS	3-4 DAYS	TRADITIONAL (5 DAYS)
\$50.00+	\$7.00	\$8.00	\$10.00
\$.01 - \$49.99	\$8.00	\$10.00	\$14.00
\$0.00	\$25.00	\$25.00	\$25.00

### WALK-IN ACCOUNTS - Effective 1/7/19

- Base shipping rates will increase 3% on all packages weighing 1-70 lbs. and 7% on all packages weighing 71-150 lbs.
- A rate increase will be applied to Shipment Weight and select Additional Charges
- \* Walk-In customers without a Spee Dee Delivery account (pay cash or check at counter) will continue to pay base shipping
  rates from a modified chart. Rate increase will vary by weight cell. \*

# ON-CALL ACCOUNTS - Effective 1/7/19

- All On-Call parcel shipping rates will be 25% higher than Standard Shipping Account rates
- A rate increase will be applied to select Additional Charges
- Next-day pickup fee will increase to \$8.00 (flat fee regardless of the number of packages)
- Same-day pickup fee will increase to \$11.00 (flat fee regardless of the number of packages)

#### LTL ACCOUNTS - Effective 1/7/19

- 5% base rate increase on all single pallet shipments
- No base rate increase on multiple pallet shipments (standard size pallets)
- All oversize pallets (exceeding 48" in length or width) subject to 5% base rate increase as their rates are a factor of the single pallet rate
- A rate increase will be applied to select Additional Charges

### EZR (EASY RETURNS) ACCOUNTS - Effective 1/7/19

- Scheduled EZR Service
  - o Shippers using the Scheduled EZR Service (0-9 pickup locations) weekly pickup charge of \$11.00 per location
  - o Shippers using the Scheduled EZR Service (10+ pickup locations) weekly pickup charge of \$7.00 per location
- Enhanced EZR Service
  - Shippers using the Enhanced EZR Service base shipping rate plus \$3.00 per package Enhanced EZR fee. One pickup attempt.

### CHANGES TO SELECT ADDITIONAL CHARGES - Effective 1/7/19

- A.O.D. Service
  - No increase on A.O.D. Service fees. Rate increase will apply to base shipping rates.
  - Decrease from 3 to 2 delivery attempts
- C.O.D. Service
  - o C.O.D. Service fee will increase to \$11.00. Rate increase will apply to base shipping rates.
  - Decrease from 3 to 2 delivery attempts
- Pick-Up Tag Service
  - o Pick-Up Tag Service fee will increase to \$6.00. Rate increase will apply to base shipping rates.
  - Decrease from 3 to 2 pickup attempts

\*\* Please note that Spee Dee Delivery does not charge a return delivery fee for undeliverable packages \*\*

Holiday Schedule - as a courtesy reminder to our customers, please note that Spee Dee Delivery will be closed the following upcoming days:

Monday, December 24<sup>th</sup>, 2018 (Christmas Eve / Spee Dee's Floating Holiday)

Tuesday, December 25<sup>th</sup>, 2018 (Christmas Day)

Tuesday, January 1<sup>st</sup>, 2019 (New Year's Day)

New rate information will be delivered by your Spee Dee Delivery driver in advance of the rate change. Our drivers will also deliver updated *free* software to Spee Dee Ship users. It is very important that shippers install the new software immediately. The software will automatically change to 2019 rates on January 7<sup>th</sup>. Along with our 2019 rates, version 3.19.0 contains several important updates.

Thank you for choosing Spee Dee Delivery for your shipments in the Midwest. Spee Dee Delivery Service, Inc.

Management Team